

**MAN TRUCK & BUS UK LIMITED ('MTBUK')**

**'OE PARTS / PRICE MATCH' – CAMPAIGN**

**CAMPAIGN RULES**

**1. Qualifying Conditions:**

This MTBUK OE Parts / Price Match Campaign ('Campaign') only applies in relation to:

- a) Any part which is substantially similar to and / or directly comparable with (including by reason of its intended purpose, function, application and / or technical or other qualities) the applicable MAN Genuine Parts ('OE Part').
- b) 'Highly Competitive' or 'Competitive' parts (i.e. within the meaning of material groups 11-14 or 21-23 as set out in the current MTBUK price list.
- c) Parts with a minimum, current /normal retail value of £25 or more.
- d) Requests for price matching by MTBUK Dealers which are fully supported by evidence of original / normal retail price of OE Part which is reasonably acceptable to MTBUK.
- e) Requests for price matching which approved by MTBUK under and subject to the following process.

(Note that both service and counter business will be supported by MTBUK under the Campaign.)

**2. Campaign Process**

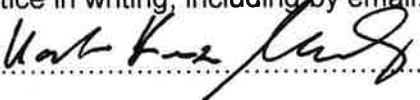
- a) Customer requests 'Price Match'.
- b) Dealer checks to confirm that the subject part is a qualifying OE Part.
- c) If Dealer satisfied that the part is an OE Part, Dealer telephones Parts Support Centre ('PSC') in Swindon during which call Dealer shall give the PSC team the relevant part number and formally request 'price match support'.
- d) PSC team will check MTBUK's database for evidence of original supplier's current retail price for applicable OE Part. If the evidence is available from MTBUK's database, and all qualifying conditions are met. PSC team will approve the request.
- e) If evidence is not available from MTBUK's database - PSC team will request the Dealer to provide (further) evidence under clause 1 d) above. If further / acceptable evidence provided, and all qualifying conditions are met. PSC team will reconsider request for price match support and either approve or decline.

**3. Other Terms / Conditions**

In all cases:

- a) the Campaign shall not apply , and any price match approval shall not be available, in relation to any parts which are not OE Parts;
- b) any price match support approval shall be subject to written confirmation of approval by the PSC team in MTBUK's standard form;
- c) written quotes from the supplier of the applicable OE Part (including by email or fax ) on formal letterhead will normally be accepted when accompanied by a true copy of the relevant invoice to the customer;
- d) Quotes from online sellers (or from sellers operating outside of the UK) will not be accepted for consideration due to their different / non-comparable underlying cost base(s).
- e) The Campaign ends at 4.00 p.m. on the 30<sup>th</sup> June 2018. Claims need to be submitted at the very latest by 4.00 p.m. on the 1<sup>st</sup> July 2018.
- f) MTBUK reserves the right to modify any of these Campaign Rules and / or to withdraw the Campaign at any time and for any reason upon giving the Dealer 5 business days' notice in writing, including by email.

Signed: .....



**Karl-Heinz Meister**

**Head of UK Parts – Aftersales**

**MAN TRUCK & BUS UK LIMITED**

Dated: 03/08/ 2017